7/29/2022

(USD in millions except for per share data)

-		Q3 2022	Q3 2021	Change Q3 2022 vs 2021	FY 2022 F	FY 2021 A	Change FY 2022F vs 2021
	Non-GAAP FY 2022 & 2021 results ¹						
	Sales	\$ 772.9	\$ 707.4	9%	\$ 3,035.0	\$ 2,852.0	6%
	Net Earnings	51.5	36.1	43%	181.6	157.3	15%
	Net Earnings Per Share	\$ 1.61	\$ 1.12	44%	\$ 5.65	\$ 4.87	16%
results	Segment Sales						
esi	Aircraft Controls	\$ 318.0	\$ 272.1	17%	\$ 1,245.0	\$ 1,161.2	7%
_	Space and Defense Controls	223.6	204.9	9%	0.088	799.2	10%
2021	Industrial Systems	 231.3	 230.3	0%	 910.0	 891.5	2%
		\$ 772.9	\$ 707.4	9%	\$ 3,035.0	\$ 2,852.0	6%
જ	Operating Profit						
2022	Aircraft Controls	\$ 35.1	\$ 20.5	71%	\$ 126.0	\$ 96.7	30%
	Space and Defense Controls	25.5	21.3	19%	101.2	90.8	11%
F	Industrial Systems	 20.2	 23.0	(12%)	 86.1	 90.3	(5%)
		\$ 80.8	\$ 64.9	24%	\$ 313.3	\$ 277.8	13%
≸	Operating Margin						
<u> </u>	Aircraft Controls	11.0%	7.5%		10.1%	8.3%	
Non-GAAP	Space and Defense Controls	11.4%	10.4%		11.5%	11.4%	
ž	Industrial Systems	 8.7%	 10.0%		 9.5%	 10.1%	
		10.5%	9.2%		10.3%	9.7%	
	Effective Tax Rate	15.9%	25.7%		22.2%	23.2%	

Sales	\$ 772.9	\$ 707.4	9%	\$ 3,035.0	\$ 2,8	352.0	69
Net Earnings	50.4	36.1	40%	172.4	-	157.2	109
Net Earnings Per Share	\$ 1.57	\$ 1.12	41%	\$ 5.36 ³	\$	4.87	10°
Segment Sales							
Aircraft Controls	\$ 318.0	\$ 272.1	17%	\$ 1,245.0	\$ 1,	161.2	7'
Space and Defense Controls	223.6	204.9	9%	0.088	7	799.2	109
Industrial Systems	231.3	230.3	0%	910.0	8	391.5	29
	\$ 772.9	\$ 707.4	9%	\$ 3,035.0	\$ 2,8	352.0	6
Operating Profit							
Aircraft Controls	\$ 34.5	\$ 20.5	68%	\$ 122.7	\$	96.7	279
Space and Defense Controls	25.4	21.3	19%	97.8		88.3	11'
Industrial Systems	 19.5	 23.0	(15%)	 81.3		85.9	(59
	\$ 79.3	\$ 64.9	22%	\$ 301.8	\$ 2	271.0	119
Operating Margins							
Aircraft Controls	10.8%	7.5%		9.9%		8.3%	
Space and Defense Controls	11.3%	10.4%		11.1%	1	1.1%	
Industrial Systems	 8.4%	 10.0%		 8.9%		9.6%	
	10.3%	9.2%		9.9%		9.5%	
Effective Tax Rate	15.7%	25.7%		22.3%	2	2.8%	

¹ Adjustments to GAAP results above include:

Non-GAAP FY 2022 Operating Profit and Margin, Net Earnings and Net Earnings Per Share exclude:

Aircraft Controls: Q1'22 Gain on the sale of the Navigation business: \$16 million. Q2 & Q3'22 Restructuring and impairment charges of \$19 million.

Space and Defense Controls: Q1, Q2 & Q3'22 Restructuring and impairment charges of \$3 million.

Industrial Systems: Q2 & Q3'22 Restructuring and impairment charges of \$5 million.

Non-GAAP FY 2022 Effective Tax Rate, Net Earnings and Net Earnings Per Share exclude:

Q3'22 Effective Tax Rate would be 23.9% without the benefit of prior year provision to return adjustments, contributing \$0.15 to Net Earnings Per Share.

Non-GAAP FY 2021 Operating Profit and Margin, and Net Earnings results exclude:

Space and Defense Controls and Industrial Systems: Portfolio shaping charges of \$7 million.

Gain on Netherlands pension curtailment settlement of \$6 million.

Note - numbers in tables may not add to totals due to rounding.

² FY 2022F Adjusted Net Earnings Per Share is forecasted to be within a range of \$5.50 and \$5.80.

 $^{^{3}}$ FY 2022F Net Earnings Per Share is forecasted to be within a range of \$5.21 and \$5.51.

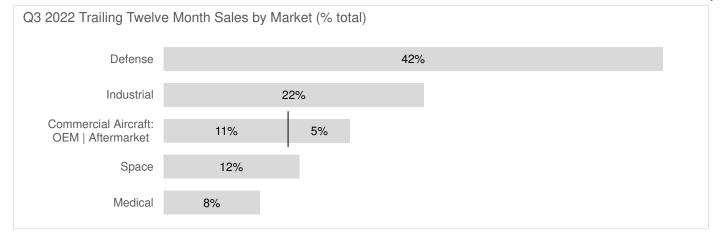


Q3 2022 Supplemental Data

(USD in millions except for per share data)

				Change			Change
		Q3	Q3	Q3 2022	FY	FY	FY 2022I
		2022	2021	vs 2021	2022 F	2021 A	vs 202
	Sales by Program						
	Military OEM	\$ 132.1	\$ 127.8	3%	\$ 545.0	\$ 573.8	(5%
	Military Aftermarket	 48.7	 48.2	1%	 200.0	 208.1	(4%
	Military Aircraft	180.9	175.9	3%	745.0	781.9	(5%
	Commercial OEM	85.7	68.7	25%	335.0	273.7	22%
S	Commercial Aftermarket	 51.4	 27.5	87%	 165.0	 105.6	56%
results	Commercial Aircraft	137.1	96.2	43%	500.0	379.3	32%
	Aircraft Controls	\$ 318.0	\$ 272.1	17%	\$ 1,245.0	\$ 1,161.2	7%
GAAP	Space	\$ 88.3	\$ 86.0	3%	\$ 350.0	\$ 332.9	5%
Ϋ́	Defense	 135.3	118.9	14%	 530.0	 466.3	14%
	Space and Defense Controls	\$ 223.6	\$ 204.9	9%	\$ 0.088	\$ 799.2	10%
	Energy	\$ 31.2	\$ 31.0	1%	\$ 125.0	\$ 120.2	4%
	Industrial Automation	111.3	112.2	(1%)	430.0	427.1	1%
	Simulation and Test	25.5	24.6	3%	105.0	89.5	17%
	Medical	 63.3	 62.5	1%	 250.0	 254.8	(2%
	Industrial Systems	\$ 231.3	\$ 230.3	0%	\$ 910.0	\$ 891.5	2%

S	Sales by Market						
#	Defense	\$ 316.2	\$ 294.8	7%	\$ 1,275.0	\$ 1,248.2	2%
esi	Industrial	168.0	167.8	0%	660.0	636.7	4%
٦	Commercial Aircraft	137.1	96.2	43%	500.0	379.3	32%
I₹	Space	88.3	86.0	3%	350.0	332.9	5%
l &	Medical	63.3	62.5	1%	250.0	254.8	(2%)
	Total Sales by Market	\$ 772.9	\$ 707.4	9%	\$ 3,035.0	\$ 2,852.0	6%





Q3 2022 Supplemental Data

(USD in millions except for per share data)

			Q3 2022		Q3 2021	Change Q3 2022 vs 2021	FY 2022 F	FY 2021 A	Change FY 2022F vs 2021
	Non-GAAP FY 2022 results: excluding the (detrime	nt)/ben	efit of	secur	itizatio	n ⁴			
Non-GAAP results ⁴	Cash Flow from Operations Capital Expenditures Free Cash Flow Share buybacks Acquisitions Proceeds from sale of business Payment of dividends Other items Decrease (Increase) in Net Debt	\$	15 (33) (18) (4) - (3) (8) (7) (40)	\$	93 (31) 63 (8) - - (8) - 47		\$ 176 (140) 36 (21) (12) 35 (33) (23)	\$ 293 (129) 164 (30) (78) 13 (32) 4	

	As reported results					
	Cash Flow from Operations	\$ 4	\$ 93	\$ 276	\$ 293	
ţ	Capital Expenditures	(33)	(31)	(140)	(129)	
results	Free Cash Flow	\$ (29)	\$ 63	\$ 136	\$ 164	
ě	Share buybacks	(4)	(8)	(21)	(30)	
_	Acquisitions	-	-	(12)	(78)	
무	Proceeds from sale of business	(3)	-	35	13	
reported	Payment of dividends	(8)	(8)	(33)	(32)	
ē	Other items	 (7)	 -	 (23)	 4	
S	Decrease (Increase) in Net Debt	\$ (51)	\$ 47	\$ 83	\$ 42	
⋖	Depreciation and Amortization	\$ 21	\$ 23	\$ 90	\$ 90	

⁴ Non-GAAP FY 2022 Cash from Operations and Net Debt results exclude:

The increase/(decrease) in Cash Flow from Operations as a result of the securitization. Under GAAP, the securitization decreased Cash Flow from Operations by \$(11) million during Q3'22. Through the first three quarters of 2022, the securitization increased Cash Flow from Operations \$89 million, and is forecasted to be \$100 million for the full year.

Operating Profit				
Aircraft Controls	\$ (0.7)	\$ -	\$ (3.3)	\$ -
Space and Defense Controls	(0.1)	-	(3.4)	(2.5)
Industrial Systems	 (0.7)	 -	 (4.8)	 (4.4)
	\$ (1.5)	\$ -	\$ (11.6)	\$ (6.9)
Operating Margins				
Aircraft Controls	-0.2%	-	-0.3%	-
Space and Defense Controls	0.0%	-	-0.4%	-0.3%
Industrial Systems	 -0.3%		 -0.5%	 -0.5%
	-0.2%	-	-0.4%	-0.2%
Non-GAAP Net Earnings adjustments for charges	\$ (1.1)	\$ -	\$ (9.2)	\$ (0.1)
Non-GAAP Net Earnings Per Share adjustments for charges	\$ (0.03)	\$ -	\$ (0.29)	\$ -
Effective Tax Rate adjustments for charges	0.2%	0.0%	-0.1%	0.4%
Cash Flow from Operations	\$ (10.9)	\$ -	\$ 100.0	\$ -
Free Cash Flow	\$ (10.9)	\$ -	\$ 100.0	\$ -
Decrease (Increase) in Net Debt	\$ (10.9)	\$ -	\$ 100.0	\$ _

Non-GAAP financial measures

We present Non-GAAP adjusted Operating Profit and Margins, Effective Tax Rate, Net Earnings and Net Earnings Per Share, Cash Flow from Operations, Free Cash Flow and the Change in Net Debt which are reconciled in the tables above. We also present Free Cash Flow, which is defined as Cash Flow from Operations less Capital Expenditures. Management believes this non-GAAP financial measure provides investors important insight into the Company's ongoing operational performance. The Company does not intend for this information to be considered in isolation, or as a substitute, to the most closely related GAAP measure.

Cautionary Statement Regarding Forward Looking Information

The forecasts, projections and estimates contained in these materials, which can be identified by the use of forward looking terms, such as "project," "estimate," "2022 F", or variations thereon or comparable terminology, are forward looking statements made pursuant to the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995.